

DELIVERING MORE THAN JUST EXCELLENT SOFTWARE

We know that you have a choice over the team that you use to deploy Vermilion Reporting Suite. You may need to strike the right balance between inhouse resource and Vermilion consultants. Making the correct call here is as important as the systems selection process itself.

Vermilion delivers more than just excellent software. Behind every lead consultant is a team of other implementation experts, developers, business analysts, technical support staff and trainers. This cross-fertilisation of knowledge between departments overcomes the traditional silos that can exist and provides you with a truly unique set of skills and experience.

Here are five reasons why you should choose V:Services.



Rapid Rol

1

We help to define the problem, not just the answer. Deep domain knowledge is required in order to truly understand a client's challenges and to help define their new Target Operating Model. Working with all your stakeholder groups in the formative stages enables us to establish your collective requirements, solve many problems before they arise and deliver a rapid return on your investment.

Industry best practice

2

Vermilion runs a dedicated global implementations division. The team consists of project managers, business and technical consultants, technical specialists and product and technical trainers, specifically charged with ensuring that best practices are met, every implementation is of the highest calibre and every customer benefits from our product expertise – regardless of your global location. Our implementation experts are all recruited from the financial services marketplace.

Long-term perspective

3

We consider your deployment of VRS from the long-term perspective of your business. That means we take into account the fact that your business (and therefore your client reporting function) is likely to scale and so we plan accordingly. We don't attempt a 'quick fix' just to get your firm over the line.

Fastest route to self-sufficiency

4

We work with our clients to not only deliver a scalable report solution but also ensure the swift transfer of skills, best practice knowledge and systems experience to the business. In this way we enable our clients to rapidly own and manage their reporting function.

Track record

5

Quite simply, it works. We have over 100 successful implementations on four continents under our belt and we have won the honour for 'Best Implementation' at the *Buy-Side Technology Awards* for the last three years running.

Mini case study

Ashmore Group plc is a large British investment manager dedicated to the emerging markets. The project was to create a standards-based, scalable platform onto which Ashmore would migrate its standard Fund Updates, Quarterly Investment Reports and monthly Holdings Reports for 109 portfolios (483 reports).

"Vermilion provided best practice advice on the capability of the system. They helped us to determine the optimum workflow process, working alongside the data management, performance, fund accounting and client reporting teams," said Graeme Donald, Group Head of IT, Ashmore Group.

Vermilion broke down the project into smaller deliverables, initially focusing on a sub-set of monthly factsheets. "Once we had a small group of these up and running, we then implemented the rest of the product range in terms of the monthly factsheets," said Graeme Donald. "After that, we moved on to the more complex quarterly reporting for all of our funds. We had a Vermilion consultant onsite throughout the entire implementation, so it was very much a partnership."



Ensuring the quality and successful integration of source data was a major factor. "Vermilion provided significant assistance with data integration. We had a single data source, SimCorp Dimension, and our focus was on extracting the data. We then delivered it to our Vermilion consultant, who built out the data architecture," said Graeme Donald. "The consultant's experience and knowledge was of a very high level; he understood exactly the type of data integration challenges that we would experience and knew how to solve them in advance."

About Vermilion Software

Vermilion Software, a FactSet Company, is a leading global provider of client reporting technology and services to the asset management industry. The Vermilion solution is designed to deliver accurate, flexible, and scalable client reporting and communications, empowering client service professionals to deliver multilingual, graphical, marketing-quality reports that are created through an automated process.

In combination with FactSet, a global provider of integrated financial information, analytical applications and industry-leading service, Vermilion is committed to further automating the data integration and transparency of financial reporting and communication. FactSet is listed on the New York Stock Exchange and NASDAQ (NYSE:FDS | NASDAQ:FDS).

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